



山东问文律师事务所

— WIN & WIN CO. LAW FIRM —

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## 律所简介



山东问文律师事务所系一家由山东省司法厅依法批准成立的合伙制律师事务所，由数名志同道合的在青岛律师行业中具有良好声誉的合伙人创立，由丰富实践经验和较高法学理论素养的专家律师担任团队负责人，成立的宗旨是通过组建更规范、更专业、更敬业的律师团队为国内外广大客户提供更加专业、高效和全面的法律服务。

问文律师均毕业于国内知名的法学院并接受过正规而系统的法学理论教育，具有极强的法律服务意识和丰富的律师执业经验，在各自领域主办及参与过多起重大疑难诉讼及非诉案件，能够在不同领域为客户提供专业的法律服务。问文律所的核心服务领域包括：海事海商、金融保险、涉外业务、房地产、知识产权、公司法务、民商事纠纷解决等领域的诉讼及非诉业务。

问文律所同政府机构、司法部门等社会各界保持着良好的关系，与国内各主要城市的知名律师事务所以及数家国外的律师事务所建立了长期稳定的协作关系。问文律所的律师以诚信、专业、正直，受到委托人、司法机关等社会各界的肯定与支持。问文律师将一直秉持“与客户共同成长、助客户取得成功”的服务理念，以勤勉尽责的态度，精益求精，为国内外广大客户提供优质高效的法律服务。

Win & Win Law Firm was legally organized in a partnership, approved by the Department of Justice of Shandong Province. It was established by several senior attorneys with good reputation in Qingdao, Shandong. All attorney team leaders are professional attorneys with rich experience and law theory study. Win & Win attorneys adhere to provide professional, efficient legal service through standard, dedicated team work.

Attorneys graduated from prestigious law schools in China or overseas and received formal and systematic law education. Attorneys have solved very complex and difficult litigation or non-litigation cases. Win & Win Law Firm specializes in maritime law, banking and insurance, real estate and construction, intellectual property, foreign related issue, company law, civil dispute resolution etc.

Win & Win law firm has good relationship with government agencies and judicial department, and has good cooperation with law firms in major cities of China and overseas. Win & Win attorneys adhere to principal of "Honest, professional, righteous", having obtained affirmation and praise from clients and government. According to our service philosophy "Developing with clients, supporting clients to win", Win & Win attorneys will continue to provide efficient and high quality legal service for clients at home and abroad.





# 部门简介

## 涉外业务部

为您提供专业的法律服务

山东问文律师事务所涉外业务部具有丰富处理国际事务的经验。国际商事贸易、外商投资、境外投资是涉外业务部专长。涉外律师毕业于国内著名法律院校，具有深厚法学基础，能熟练运用英文，具有丰富的涉外法律工作经验。涉外律师长期做涉外业务中，掌握了办案技巧并积累了丰富解决纠纷经验。涉外团队协作精神也为我们向客户提供优质高效的服务奠定了坚实的基础。在国际业务往来中，涉外律师提供富有建设性和实用性的解决商业争议的法律建议或解决方案。

在中国企业进入国际市场，及国外跨国企业进入中国市场，国际经济一体化时，为了能够有效避免商业风险，有效解决国际商事纠纷，需要精通国际商事规则，及国内相关涉外法律法规律师，以及对世界各国的贸易伙伴的细致研究，了解商业惯例的律师。专业律师凭借精通外语优势，通过现代化办公手段，形成了全球化、网络化、紧密型服务体系，为国内外客户提供全方位、高质量的法律服务。专业律师参与中国国际经济贸易仲裁委员会、香港国际仲裁中心、新加坡国际仲裁中心等仲裁机构，熟悉其仲裁规则。涉外团队服务国内企业及在中国投资和从事其他商业活动的外国公司、外商投资企业或组织等提供常年法律咨询、争议及纠纷解决等法律服务。



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## Foreign affair Department

Attorneys of foreign Affair have rich experience for tackling international affair. We specialize in international trade, foreign investment, and overseas investment. Attorneys graduate from law schools, affluent in English. Attorneys have rich experience during attorney practice; provide high quality legal service. In international business, attorneys provide constructive and for solving commercial dispute and give law suggestions.

When Chinese companies go to overseas, and foreign companies come in china, nowadays this is global economy. In order to evade commercial risk, and solve international commercial dispute, it needs attorneys knowing the rules of international commerce, and understand foreign related laws. On the basis of advantage of language and modern office work, our attorneys provide globalized, networked legal service. Our professional attorneys attend the China International Economic and Trade Arbitration Commission (CIETAC), Hong Kong International Arbitration Centre, Singapore International Arbitration Centre, etc. and familiar with the arbitral rules. We provide legal service for foreign companies invest in China or do business with China in the field of dispute resolution.





# 部门简介

## 海事海商部

为您提供专业的法律服务

山东问文律师事务所海事海商部由数名在海事海商领域具有丰富经验的合伙人及专业律师以及航海、海事调查和海事咨询评估等相关领域的专家组成。海事海商团队不仅精通海事海商法律事务，而且对海事海商相关领域的业务及操作也积累了丰富的经验。海事海商团队与相关领域的政府机构、司法机构、保险机构和鉴定评估机构保持着良好的关系，具有较强的协调能力。海事海商团队长期为国内外客户提供专业的法律服务，具有丰富的诉讼及非诉业务经验，具体业务领域包括：

船舶碰撞损害责任纠纷；海上救助；沉船及障碍物打捞清除纠纷；海洋环境污染纠纷；海上工程建设合同纠纷；港口作业合同纠纷；船舶建造、修理、买卖、融资纠纷；海上养殖损害责任纠纷；海上船舶及货物保险合同纠纷；海上货物运输合同纠纷；船舶租赁合同纠纷；货运代理合同纠纷；海上人身损害纠纷；船员劳动/劳务合同纠纷；航运企业及大型渔业公司提供常年法律顾问服务；航运企业及大型渔业公司的公司融资、股权设计、公司并购、投资风险评估、保险咨询等法律事务。



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## Maritime and Admiralty Department

Maritime and Admiralty Department of Win & Win Co. Law firm is constituted by several senior attorneys with rich experience and experts in the fields of navigation, maritime investigation and maritime advisory. Attorneys are specializing in solving maritime affair, and having rich experience in maritime related affaires. Attorneys have good relationship with government agencies, judiciary department, and insurance companies. Attorneys provide professional legal service for clients to solve litigation or non-litigation legal service.

We specialize in the field of ship collision; salvage contracts; marine salvage and wreck salvage; marine environmental pollution; marine construction; port operation; transaction related to ship building, repair, purchase and financing; marine aquaculture damage; ship and cargo insurance contract; ocean transportation contract; ship charters; ship agency and cargo carriage agency; personal injury and death; labor service contracts of crew; providing yearly legal services on the issues involved in operations for shipping companies and fishery companies; financial, corporate Equity Structure Design, merger & acquisition, investment risk control, insurance consult for shipping companies and fishery companies, etc.



# 部门简介

## 银行与保险部

为您提供专业的法律服务

山东问文律师事务所在银行法律业务领域具有丰富的经验，聚集了多名具有长期为大型国有银行及股份制银行提供诉讼、非诉讼法律服务经验的专业律师，致力于为银行客户提供最高质量的专业法律服务。业务范围包括一般性信贷业务、贸易融资、保函业务、银行保理业务、金融零售业务；银行业务合规性审查；不良资产的清收、保全、处置；银行业务涉及的投资、信托、抵押、票据、金融衍生品及融资租赁等业务所需的法律服务。

山东问文律师事务所拥有多名精通法律且熟悉保险业务的专业律师，长期以来致力于为岛城大型保险公司提供优质法律服务。其专业服务领域涉及：保险的合规性审查、保险诉讼、股份转让、监管咨询等；重大保险业务项目谈判；起草、修改各类保险法律文书；保险法律培训项目；保险理赔纠纷处理；保险追偿事务处理。



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## Banking and Insurance Department

We have rich experience in the field of banking, and attorneys provide professional legal service for major state-owned commercial banks, joint-equity commercial bank in litigation and non-litigation field. Including credit operation, trade financial, guarantee business, bank factoring business, compliance audit, collection, attachment, disposable of non-performing loan, investment, entrustment, mortgage, financial derivative, financial leasing.

Attorneys are sophisticated in law and insurance, provide legal service for insurance companies. Compliance audit, insurance litigation, transfer of shares, negotiation of insurance project, draft and revised of law documents, training of insurance law, settlement of insurance claim, insurance recovery.





# 部门简介

房地产与基础设施

为您提供专业的法律服务

山东问文律师事务所房地产与基础设施部所拥有精通房地产与基础设施领域法律事务的专业团队，与政府、司法机关、各大开发商以及中介机构均保持良好的关系，参与过众多的房地产开发、投融资、并购项目，具有丰富的诉讼及非诉业务经验。具体业务领域包括：能为政府部门、开发商、投资商、施工单位、勘察设计单位、咨询监理单位等客户提供多方位、专业化的法律服务。服务范围包括：土地一级市场的整理开发及融资运作；国有土地上房屋征收及集体土地上村庄改造搬迁；土地使用权的取得、抵押、出让、转让、租赁及合作投资；房地产投资项目及房地产企业收并购项目的交易路径策划、法律尽职调查与风险评估、交易文件起草审查、交易谈判、项目交割；建筑工程各阶段合同的起草审查、谈判签约及管理；物业服务公司设立、运营和物业服务等。

山东问文律师事务所律师凭借自身房地产与基础设施领域扎实的专业功底、丰富的行业经验、敬业的服务态度以及团队内部的配合协作持续为客户提供优质高效的专业法律服务，获得了客户的高度认可和好评。



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## Housing and Infrastructure Department

We have good relationship with government institutions, house developer and agencies. Focusing on real estate development, investment and financing, merger and acquisition, we have rich experience attorneys in litigation and non-litigation. We specializes on providing wholly and professional legal service for government institutions, estate developer, investor, constructor, surveying and designing companies, consult and supervisory companies; services including first - level land development and financial, expropriation of houses on state-owned land and compensation, relocating the village on the collective-owned land, acquisition, mortgage, transfer, lease, and cooperation investment of land-use right, planning, legal due diligence, risk evaluation of draft and review negotiation and transaction of project, draft signing management of construction project, establishment, running, service for property management company.

We provide dedicated legal service, cooperation of team work, and provide high quality legal service for clients, obtain the recognition and praise.



# 部门简介

知识产权

为您提供专业的法律服务

山东问文律师事务所知识产权业务领域的律师均毕业于国内知名大学，接受过知识产权专业教育，熟谙知识产权法律，经过多年的执业实践，已经具有优良的专业素质、高超的执业技能和丰富的执业经验，能够为客户提供专利、商标、著作权等多方面的专业法律服务。服务内容包括：为知识产权的取得、保护、管理和使用提供咨询顾问服务；专利权许可、保护、转让及纠纷处理；代理专利侵权案件和权属争议案件的仲裁或者诉讼；代理申请宣告专利无效程序；商标权许可、保护、转让及纠纷处理；代理商标侵权案件和权属争议案件的仲裁或者诉讼；驰名商标的司法认定。

山东问文律师事务所知识产权团队长期致力于知识产权领域的研究，经常参与重大的与知识产权有关的研讨会，与司法机关、知识产权中介机构等保持着良好的关系，将继续秉承务实高效的理念为广大客户提供更优质、更专业的服务。



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## Intellectual Property Department

We have a number of lawyers who have graduated from prestigious universities in China to provide a full-service of intellectual property. Providing legal consult for application, protection, management of intellectual property, approving, protection, transfer and dispute settlement of patent, arbitration and litigation in intellectual property infringement, application declaration of patent invalid, licensing, protection, transfer and dispute solving of trademark rights, litigation of patent infringement dispute.

Our attorneys attending national professional seminar of intellectual property, have good relationship with government department, agents of intellectual property, provide qualified and professional legal service for client.

